



1948 East Santa Fe, Olathe, Kansas 66062

Office: 913.782.9000 Fax: 913.768.6171

Client Funding Request

This funding request will be used to provide financial advisory services for the potential of obtaining competitive funding from one or several of our lending partners and/or joint venture sources. Please complete this form with as much detail as possible, while keeping the information concise. Supporting information can follow after review of summary. Please provide pictures, as indicated.

Upon completion, you may email the information to the attention of Jerry Bengtson, jbengtson@cbcfishman.com or fax (913) 768-6171. We will then contact you to discuss financing opportunities.

1. Borrower(s) Information: *(If there is more than one Borrower, please attach a separate sheet with this information for each additional borrower.)*

Business Name of: _____

Borrower Name(s): _____

Title: _____

Address: _____

City: _____

State: _____

Zip: _____

Office Phone: _____

Fax: _____

Cell: _____

Other: _____

Email: _____

Web Page: _____

Personal Credit Scores: _____

Liquidity/Cash: _____

Net Worth (Excluding This

Average Monthly Income

Project): _____

(Last 3 Years): _____

Borrower's Prior Experience with This Type of Project: _____

2. Critical Dates:

Are there any critical dates which must be met for this project, e.g. 1031 exchange, contract expiration dates, bank note due dates? If yes, please explain and provide dates:

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3. Loan Information:

Loan Type: _____ LTV: _____
Property Type: _____ LTC: _____
Loan Amount: _____ Appraised Value: _____
Rate: _____ Total Project Costs: _____
Term/Amortization: _____ Cap Rate Used: _____
Monthly Payment: _____ Orig. Points to Broker: _____
DSCR: _____ Fees (e.g. Appraisal, EPA, Site Visit,
NOI: _____ Title Work, Etc.) \$ _____

4. Source and Use of Funds *(We are looking for dollar amounts not descriptions):*

Sources

Prepaid Costs: _____
(Cash Deposits Down Payment): _____
Deferred Costs: _____
Subordinated Costs: _____
Finance Costs: _____
Loan Amount: _____
Total Funding Sources: _____

Uses

Purchase/Acquisition/Refinance: _____
Development/Reposition: _____
Construction/Rehabilitation: _____
Finance Costs: _____
Cash Out For This Property: _____
Cash Out Other: _____
Total Funding Uses: _____

5. Exit Strategy *(If not a self-amortizing loan, how will the balloon be paid at the end of the term):*

6. Property Information:

Type of Real Estate and Description: _____

Number of Units: _____ Acreage: _____
Gross Square Footage: _____ Net Rentable Area: _____
Age of Structure: _____ Condition/Project Status: _____

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Location: Street: _____ City: _____
County: _____ State: _____
Borrower's Date of Purchase: _____ Purchase Price: _____
Borrower's Cash Investment in _____ Borrower's Current Equity
This Property to Date: _____ in This Property: _____
Borrower's Source of Equity: _____
Borrower's Current Debt against _____ Liens Or Back Taxes Owed
This Property: _____ On This Property: _____

7. Purchase Only or Development Transactions:

Sales Price (Real Estate Only) _____ Earnest Money _____
or Projected Cost: _____ Deposit \$ _____
Misc. Prepaid Expenses _____ Borrower's Cash Down Payment: \$ _____
Seller-Held Second Lien Or Secondary Financing, If Applicable: \$ _____

8. Additional Collateral:

A. Property Type and Description

City: _____
County: _____ State: _____
Current Value: \$ _____
First Lien Balance: \$ _____
Second Lien Balance: \$ _____

B. Property Type and Description

City: _____
County: _____ State: _____
Current Value: \$ _____
First Lien Balance: \$ _____
Second Lien Balance: \$ _____

9. Prior Turn Down *(If applicable, please explain why financing could not be obtained.)*

10. Joint Venture Option:

If applicable, would you consider giving up a percentage of equity in this project to a joint venture, if is necessary to gain approval?

- YES If yes, percent willing to relinquish _____ %
 NO
-

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11. Borrower(s) Information: *(If there is more than one Borrower, please attach a separate sheet with this information for each additional borrower.)*

Check One: Individual Corporation LLC Partnership Other: _____

Name of Business: _____

Borrower Name(s): _____ Title: _____

Address: _____ City: _____

State: _____ Zip: _____

Office Phone: _____ Fax: _____

Cell: _____ Other: _____

Email: _____ Web Page: _____

Personal Credit Scores: _____ Liquidity/Cash: _____

Net Worth (Excluding This Project): _____ Average Monthly Income

(Last 3 Years): _____

Borrower's Prior Experience with This Type of Project: _____

12. Historical Income For Subject Property:

(Please compute income and expenses. Deduct any debt service and depreciation from expenses. Include any reserves for vacancy or management fees.)

INCOME (ANNUAL)	2005	2006	2007	YTD THRU 2008
Gross Potential Income:				
Less 10% Reserve For				
Vacancy and Collection Loss:				
Effective Gross Income:				
Expenses (Annual):				
Real Estate Taxes:				
Insurance:				
Management:				
Reserves for Replacement:				
Utilities:				
Other Operating Expenses:				
Total Expenses:				
Net Operating Income:				
Avg. Yearly Occupancy:				

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13. Valuations of This Property: (Mai)

"As Is" Value: _____ Bulk Sale _____
 Market (Retail) _____ Current Occupancy Percentage: _____
 Owner Occupancy Percentage: _____

14. Availability of Third Party Documentation: *(Please check each available document)*

- Appraisal Mai? Date Completed: _____
 Title Opinion Title Commitment
 Title Policy Date Completed: _____

Environmental Reports:

- EPA Phase I, Date: _____
 EPA Phase II, Date: _____
 EPA Phase III, Date: _____

Other Third Party Reports: Geo Tech Soils Feasibility

Financial Statements And Taxes (Previous three years prepared by third party and YTD internal) Check all that are available:

- Subject Property Principals Corporation, LLC or Partnership

15. Anticipated Budget On Subject Property: *(If new venture, current availability of pro-forma statements.)*

Check One: Yes No If no, date pro-forma will be available: _____

PROJECTED INCOME STATEMENT:	2008	2009	2010
Income (Annual)			
Gross Potential Income:			
Less 10% Reserve For			
Vacancy and Collection Loss:			
Effective Gross Income:			
Expenses (Annual):			
Real Estate Taxes:			
Insurance:			
Management:			
Reserves for Replacement:			
Utilities:			

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Other Operating Expenses:			
Total Expenses:			
Net Operating Income:			
Avg. Yearly Occupancy:			

16. Additional Comments or Special Circumstances: